

MBA 51 Financial Management & Accounting

 $2^{η}$ Γραπτή Εργασία 2022 - 2023

Ανάλυση Εργασίας



Subject 1 (40%)

XYZ Ferries recently gained a slot in the Cyclades islands itineraries for the next 5 years and considers three alternatives to exploit the contract:

- A. Buy a relatively old ship with large car garages that has been running these routes for several years and will continue to do so for another 5 years without major refurbishment. The cost of the ship is €13m and is expected to leave a scrap value of 1m, 5 years from now. The CFO estimates a revenue of €10.8m with total costs of €6.5m every year. To set the working capital, an initial amount of 1m is deemed as necessary, with another €100,000 to be added to it every year. At the end of the 5-year contract, the working capital is to be recovered by the company.
- B. Buy the same liner as A and proceed to a major refurbishment and engine upgrade, before the start of the first season, that will allow better passenger accommodation and faster travel times. The refurbishment/upgrade will cost another €3.5m and the ship is expected to leave the same residual scrap of 1m after 5 years. However, in this case, the CFO estimates a higher revenue of €12m with projected total costs of €6.4m every year. To set the working capital, an initial amount of 1m is again deemed as necessary from year 1, with another €120,000 to be added to it every year. At the end of the 5-year contract, the working capital is to be recovered by the company.
- C. Buy a much newer vessel with very fast travel times but with limited capacity for passengers and cars. This ship will be able to make twice as many voyages as the ship in alternatives A and B. The cost of this ship is €22m and is expected to leave a residual value of €8m after 5 years. According to this scenario, the CFO estimates a revenue of €15m with projected total costs of €8.9m every year. To set the working capital, an initial amount of €2m is deemed as necessary, with another €200,000 to be added to it every year. At the end of the 5-year contract, the working capital is to be recovered by the company.

Online Education

Before gaining the contract XYZ paid for research using multiple surveys among passengers to get a better grasp about their preferences and how they make their travelling decisions. The cost of this research was €100,000. To finance the project the CFO will issue €14m worth of preferred stock. The stock will pay an annual dividend of €0.50 forever and will be offered to potential buyers at €5.0 each. Issuance and distribution fees paid to the primary market dealers are estimated at the 1.5% of the offered price. To cover any additional need for funding, the firm will then issue a 5year bond with annual coupons and 10% coupon rate. The bond will be issued at par.

but the primary market dealers will receive 1.5% fees for issuance and distribution costs. The tax rate of the company is 35% and fixed assets are fully depreciated for tax purposes using the straight-line depreciation method. 4) for tax purposes
Peridual value = 05

Questions:

Calculate the Net Cashflows of each of the three projects. (20%)

- Calculate the WACC for each of the three projects. (10%)
- Calculate the NPV, IRR and Profitability Index of the three projects. (10%)
- Which of the 3 projects should be rejected, and which one is the optimal alternative? (10%)

[Alternative A]



Working Copital Schedule

1 2 3 4 5 1 2 3 4 5 1 2 3 4 5 1 20.000 & 100.000 & revered

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Jan Jan Sulbare) tox dun valle Cost - Residual value Depreciation anul Useful life = 13.000.000€ - 0€ 5,000 depreciation encitedualis not sof = Sellinggrice - Bowk value @ your 5 trafit on soile of ouset - 1.000.000E - PE = 1.000.000E for fun Briboison

Inversemental Income Statement
Sor toux purposes (MATISIS)



YEAR END							
	0	1	2	3	4	5	
SALES -> cash item		10.800.000€	10.800.000€	10.800.000€	10.800.000€	10.800.000€	
costs - cush item		(6.500.000 €)	(6.500.000 €)	(6.500.000 €)	(6.500.000€)	(6.500.000€)	
PROFIT / LOSS ON SALE OF ASSETS X NON - Colon items	•					1.000.000€	
DEPRECIATION × Non - con them		(2.600.000 €)	(2.600.000 €)	(2.600.000 €)	(2.600.000€)	(2.600.000€)	
EBIT		1.700.000 €	1.700.000 €	1.700.000 €	1.700.000 €	2.700.000 €	
INCOME TAX @ 35% -> Cosh item		(595.000 €)	(595.000 €)	(595.000€)	(595.000€)	(945.000 €)	
NET OPERATING INCOME AFTER TAX		1.105.000 €	1.105.000 €	1.105.000 €	1.105.000€	1.755.000 €	
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(Incremental pari o'mus sirals has survived pour zas

CATALON Joba (xon selien out flows) The subject of Ensh Flows

For tax Purposes grazi has sulvadipour from za Cash Flows

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Talopolos zw. doew (now siran cash flows)

Roberant Incremental Coash Flores



	MP /						
		YEAR E	END				
RELEVANT CASH FLOWS		0	1	2	3	4	5
INITIAL INVESTMENT IN OLD SHIP)	(13.000.000 €)					
SALE OF PURCHASED SHIP							1.000.000€
NET WORKING CAPITAL INVESTM	ENT / DISINVESTMENT	(1.000.000 €)	(100.000 €)	(100.000€)	(100.000 €)	(100.000 €)	1.400.000€
PROJECT CASH FLOWS	4 \\/\		3.705.000 € �	3.705.000 € 😘	3.705.000 € 🖎	3.705.000 €(3)	3.355.000 € (2
TOTAL CASH FLOWS	Took of the	(14.000.000 €)	3.605.000 €	3.605.000 €	3.605.000 €	3.605.000 €	5.755.000 €
PRESENT VALUES	Took obich	(14.000.000 €)	3.274.327 €	2.973.985 €	2.701.193 €	2.453.423 €	3.557.371 €
CFO 11 14.000.0006 (1) = Sales	5 m. fr. 10,10		(2) =	Sales	_ Cost	5 - 7a	M
(1) = Salles = 10.800.000 = 3.705.	- 6.500.000 -	585.000			00 - 65 55.000		}4 5.000



 NPV
 960.299 €

 PV
 14.960.299 €

 IRR
 12,58%

 PAYBACK PERIOD (YEARS)
 3,88

 PROFITABILITY INDEX
 1,07

$$PV_{t} = \frac{CF_{t}}{1+0ACC}t | \forall CT = 1 \text{ an } 5$$

$$NPV = PV + CF_{0} = 14.960299 - 14.00000006$$

$$= 960.299 \in$$

PI = 75.



NPV= PV + CFO

 $= \int_{t=1}^{\infty} \frac{CF_b}{(1+wACC)^b} + CF_o$

Tid NPV = 0:

 $0 = \sum_{t=1}^{3} \frac{CF_t}{(1+1RR)^t} + CF_0$

ATTO BPISHETA | MONO ME TRIAL & ERFOR



Preferred Stock Puso 6042 M.000.000 € / =>
1550% > E/oJa & Woan = 14.000.000€ x 1,50°/o = 210.000€ Apr and mu susolen Energhsafis

14.000.000€ - 210.000€ = [13.790.000€)



Preferred dividend per share

| Sue price per share * (1- float cost)



Bond Monafofabre Ladique 210.000 E Poro du Jerner un residen X (Ovofaceren Mia) X. (1-1,5°l₀) = 210.000€ => $= \frac{210.0006}{985\%} = 213.1986$

Coupon = FV × coupon rate = 213.198€ × 10% = 21.319,80€



Zurons Conbon Real wupon ra Not Value & Bood (real pre-tax cost of bond)

Eval a wherea: 210.0∞€ Real coupon rate = Coupon rate x (1+ float costs) = $=10\% \times (1+1,5\%) = 10,15\%$ Conflict took

100 points of debt APNOE

100 points of debt APNOE

100 points of debt APNOE

100 points of debt

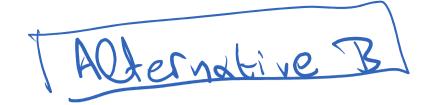
100 points of

 $= \frac{13.790.0006}{14.000.0006} \times 10.15\% \times (1-35\%)$ $= \frac{14.000.0006}{14.000.0006}$

= 10,10%



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YEAR END							
INCOME STATEMENT	0	1	2	3	4	5	
SALES		12.000.000 €	12.000.000€	12.000.000€	12.000.000€	12.000.000€	
COSTS		(6.400.000 €)	(6.400.000 €)	(6.400.000 €)	(6.400.000€)	(6.400.000 €)	
PROFIT / LOSS ON SALE OF ASSETS						1.000.000€	
DEPRECIATION		(3.300.000 €)	(3.300.000 €)	(3.300.000 €)	(3.300.000€)	(3.300.000 €)	
EBIT		2.300.000 €	2.300.000 €	2.300.000 €	2.300.000 €	3.300.000 €	
INCOME TAX @ 35%		(805.000 €)	(805.000 €)	(805.000 €)	(805.000€)	(1.155.000 €)	
NET OPERATING INCOME AFTER TAX		1.495.000 €	1.495.000 €	1.495.000 €	1.495.000 €	2.145.000 €	



YEAR END								
RELEVANT CASH FLOWS	0	1	2	3	4	5		
INITIAL INVESTMENT IN OLD SHIP	(13.000.000 €)							
UPGRADE COST	(3.500.000 €)							
SALE OF PURCHASED SHIP						1.000.000 €		
NET WORKING CAPITAL INVESTMENT / DISINVESTMENT	(1.000.000 €)	(120.000 €)	(120.000 €)	(120.000 €)	(120.000 €)	1.480.000 €		
PROJECT CASH FLOWS		4.795.000 €	4.795.000€	4.795.000 €	4.795.000 €	4.445.000 €		
TOTAL CASH FLOWS	(17.500.000 €)	4.675.000 €	4.675.000 €	4.675.000 €	4.675.000 €	6.925.000 €		
PRESENT VALUES	(17.500.000 €)	4.273.361 €	3.906.227 €	3.570.635 €	3.263.874 €	4.419.362 €		



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NPV	1.933.460 €
PV	19.433.460 €
IRR	13,36%
PAYBACK PERIOD (YEARS)	3,74
PROFITABILITY INDEX	1,11





YEAR END						
INCOME STATEMENT	0	1	2	3	4	5
SALES		15.000.000€	15.000.000€	15.000.000€	15.000.000€	15.000.000€
COSTS		(8.900.000 €)	(8.900.000€)	(8.900.000 €)	(8.900.000€)	(8.900.000 €)
PROFIT / LOSS ON SALE OF ASSETS						8.000.000€
DEPRECIATION		(4.400.000 €)	(4.400.000 €)	(4.400.000 €)	(4.400.000€)	(4.400.000 €)
EBIT		1.700.000 €	1.700.000 €	1.700.000 €	1.700.000 €	9.700.000 €
INCOME TAX @ 35%		(595.000 €)	(595.000€)	(595.000€)	(595.000€)	(3.395.000 €)
NET OPERATING INCOME AFTER TAX		1.105.000 €	1.105.000 €	1.105.000 €	1.105.000€	6.305.000 €



YEAR END							
RELEVANT CASH FLOWS	0	1	2	3	4	5	
INITIAL INVESTMENT IN NEW SHIP	(22.000.000 €)						
SALE OF PURCHASED SHIP						8.000.000€	
NET WORKING CAPITAL INVESTMENT / DISINVESTMENT	(2.000.000€)	(200.000 €)	(200.000€)	(200.000 €)	(200.000 €)	2.800.000€	
PROJECT CASH FLOWS		5.505.000€	5.505.000€	5.505.000€	5.505.000€	2.705.000 €	
TOTAL CASH FLOWS	(24.000.000 €)	5.305.000 €	5.305.000 €	5.305.000 €	5.305.000 €	13.505.000 €	
PRESENT VALUES	(24.000.000 €)	4.883.099€	4.494.752 €	4.137.289 €	3.808.255 €	8.923.709 €	



NPV	2.247.105 €
PV	26.247.105 €
IRR	11,67%
PAYBACK PERIOD (YEARS)	4,21
PROFITABILITY INDEX	1,09



Mois Alternative Georgiussan;

	A	B	
NPV	960.299€	1.933.460€	2.247.105€
IRR	17,58%	13,36%	11,67%
P.T.	J, 07	1,11	1,09

Drd mutually exclusive Projects Typnivour Tairn for 200 ravova zou NPV. Aurò pari zo NPV fras Salfuer zou 2013 rio Woode Worke Tour Evaneria.



Subject 2 (30%)

A bottle company ALPHA, is considering creating a new bottle of 0.25 lt. To decide whether to invest in this project or not, they performed market research that costed €5,000. The results indicated two possible scenarios that depend on the competitor's reaction to create a similar product and on the percentage of the faithful customers of ALPHA. Scenario A has a 45% chance to be realized, while scenario B has a probability of 55%. For the project's realization the company must purchase special machinery that cost €80,000, while transportation and installation costs amount to €2,000. The useful life of the project is two years, and the machinery can be sold at the end of the useful life for €30,000. Table 1 presents the pertinent economic data. At the end of the second year the working capital is going to be recaptured. The tax rate is 25%, the weighted average cost of capital is 10% and the company fully depreciates fixed assets for tax purposes, using the straight-line depreciation method.

Table 1: Pertinent economic data

	Yea	ar 1	Year 2		
	Scenario A	Scenario B	Scenario A	Scenario B	
Sales in pieces	150,000	200,000	200,000	250,000	
Variable cost per unit of products	0.8	i	1	1.2	
Sale price per unit of products	1.5	1.7	1.8	2	
Administrative & marketing expenses	20,000	25,000	25,000	30,000	
Working Capital 🥎	15,000	15,000	17,000	17,000	

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Questions:

- Calculate the expected net cash flows for each one of the two years. (10%)
- Calculate and comment the standard deviations and the coefficient of variations of the NCFs of each year. What do they mean and what do they imply? (10%)
- Should ALPHA proceed with the new bottle project based on the NPV evaluation approach? (5%)
- Would the above decision change if they applied the IRR method? When do the two
 methods give conflicting results? (5%)



	45.000/		
SCENARIO A: PROBABILITY OF OCCURRENCE =	45,00%		
INITIAL INVESTMENT IN MACHINERY	82.000 €		
SALVAGE VALUE (for the grage ses)	0€		
EXPECTED SELLING PRICE @ YEAR 2	30.000 €		
ECONOMIC LIFE	2		
	0	1	2
INVESTMENT IN WORKING CAPITAL	15.000 €	2.000 €	(17.000 €)
DEPRECIATION EXPENSE 👍 🕽	41.000 €		
	0	1	2
ANNUAL SALES (UNITS)		150.000	200.000
SALE PRICE PER UNIT		1,5 €	1,8 €
VARIABLE COSTS PER UNIT		(0,8 €)	(1,0 €)
FIXED COSTS (won'ng muleting expenses)		(20.000 €)	(25.000 €)
TAX RATE	25,00%		



YEAR END						
INCOME STATEMENT	0	1	2			
SALES units x price per unit		225.000 €	360.000 €			
VARIABLE COSTS with a cost per wit		(120.000 €)	(200.000 €)			
FIXED COSTS		(20.000 €)	(25.000 €)			
PROFIT / LOSS ON SALE OF ASSETS			30.000 €			
DEPRECIATION		(41.000 €)	(41.000 €)			
EBIT		44.000 €	<i>124.000</i> €			
INCOME TAX @ 25%		(11.000 €)	(31.000 €)			
NET OPERATING INCOME AFTER TAX		33.000 €	93.000 €			



YEAR END			
RELEVANT CASH FLOWS	0	1	2
INITIAL INVESTMENT IN NEW MACHINERY	(82.000 €)		
SALE OF NEW MACHINERY			30.000 €
NET WORKING CAPITAL INVESTMENT / DISINVESTMENT	(15.000 €)	(2.000 €)	17.000 €
PROJECT CASH FLOWS		74.000 €	104.000 €
TOTAL CASH FLOWS	(97.000 €)	72.000 €	151.000 €



SCENARIO B: PROBABILITY OF OCCURRENCE =	55,00%		
INITIAL INVESTMENT IN MACHINERY	82.000 €		
SALVAGE VALUE	0 €		
EXPECTED SELLING PRICE @ YEAR 2	30.000 €		
ECONOMIC LIFE	2		
	0	1	2
INVESTMENT IN WORKING CAPITAL	15.000 €	2.000 €	(17.000 €)
DEPRECIATION EXPENSE	41.000 €		
	0	1	2
ANNUAL SALES (UNITS)		200.000	250.000
SALE PRICE PER UNIT		1,7 €	2,0 €
VARIABLE COSTS PER UNIT		(1,0 €)	(1,2 €)
FIXED COSTS		(25.000 €)	(30.000 €)
TAX RATE	25,00%		



YEAR END				
INCOME STATEMENT	0	1	2	
SALES		340.000 €	500.000 €	
VARIABLE COSTS		(200.000 €)	(300.000 €)	
FIXED COSTS		(25.000 €)	(30.000 €)	
PROFIT / LOSS ON SALE OF ASSETS			30.000 €	
DEPRECIATION		(41.000 €)	(41.000 €)	
EBIT		<i>74.000</i> €	159.000 €	
INCOME TAX @ 25%		(18.500 €)	(39.750 €)	
NET OPERATING INCOME AFTER TAX		55.500 €	119.250 €	



YEAR END			
RELEVANT CASH FLOWS	0	1	2
INITIAL INVESTMENT IN NEW MACHINERY	(82.000 €)		
SALE OF NEW MACHINERY			30.000 €
NET WORKING CAPITAL INVESTMENT / DISINVESTMENT	(15.000 €)	(2.000 €)	17.000 €
PROJECT CASH FLOWS		96.500 €	130.250 €
TOTAL CASH FLOWS	(97.000 €)	94.500 €	177.250 €



EXPECTED RESULTS

 TAX RATE
 25,00%

 WACC
 10,00%

YEAR END)		
	0	1	2
Scenario A's Total Cash Flows	(97.000€)	72.000 €	151.000 €
Probability of Scenario A	45,00%	45,00%	45,00%
Scenario B's Total Cash Flows	(97.000€)	94.500 €	177.250 €
Probability of Scenario B	55,00%	55,00%	55,00%
EXPECTED TOTAL CASH FLOWS	(97.000 €)	84.375 €	165.438 €
STANDARD DEVIATION	0 €	11.194 €	13.059 €
C.V.	0,00%	<i>13,27%</i>	7,89%
PRESENT VALUES	(97.000 €)	76.705 €	136.725 €
NPV	116.430 €		
PV	213.430 €		
IRR	81,14%		
PAYBACK PERIOD (YEARS)	1,08		1,08
PROFITABILITY INDEX	2,20		



Expected with flows = Probax CFA, t + Probax CFB, t

J.h. Pyrected ash flow 2 = 45%. × 151,000€ + 55% × 177.250€ = 165.438€

DCF = 7 Probax[CFa, t-E(CFt)]2+Probax[CFB, t-E(CFt)]2

TG2 - 7 45% × [151.000€-165.438] + 55% × [177.250-165.438]

13.059€



Coefficient of Variation

CV= DCFb
E(CFb)

Joso Liv Dovo (voros)

onalapsahu and bondin

onalisto vorsiformo

060 puporreo, 2060 20 valvero



Eux project sivar anosusso sav:

NPV >0

IRR > WACC

P.I. > 1



	WACC	9,00%	
	Cash Flows		
Years	Project Y	Project Z	
0	(120.000,00 €)	(120.000,00 €)	
1	80.000,00€	5.000,00€	
2	50.000,00€	5.000,00€	
3	10.000,00€	10.000,00€	
4		20.000,00 €	
5		25.000,00 €	
6		25.000,00 €	
7		30.000,00 €	
8		30.000,00 €	
9		35.000,00 €	
10		35.000,00 €	

	Project Y	Project Z
Payback period	1,80	7,00
Discounted payback period	2,59	9,72
NPV	3.200,33 €	4.207,23 € ✓
PI	1,03	1,04
IRR	10,98%	9,59%



Subject 3 (30%)

Part A (20%)

Orion Corporation is discussing a new capital expenditure project that requires an investment of €100 million. In line with the target capital structure of Orion, the management of the company has prepared the following funding plan:

- A 5-year zero-coupon bond with face value of €32 million, priced at 80% of its face value.
- A 5-year coupon bond, with 4% annual coupons, face value of €26 million, priced at 95% of its face value.
- Preferred shares with a total €18 million face value. The issue price is at €40 with a preferred coupon of 12%. The flotation expenses are 2% on the issue price.
- The remaining financing needs will be covered from retained earnings currently, the stock of the company trades at €50, the last dividend payment was €2.5 per share, and the expected growth rate for dividends is 8 percent. In addition, the beta of the stock is 1.4, the risk-free rate is 4 percent, and the expected market risk premium is 8 percent.

Ouestions:

- Estimate the WACC of Orion under the CAPM and DDM models, considering that the corporate tax rate is 35 percent. (10%)
- Are the two estimates the same? In case that the two methodologies result to different estimates, how you would explain this? (5%)
- Assuming that the management of Orion is conservative, which estimate you would propose to them to apply in this investment project? (5%)

Part B (10%)

Explain briefly how WACC is related to the level of leverage (debt/equity ratio) of a firm. What are the key differences between the main capital structure theories?

shis is equity

So its cost is

the cost of

common equity



-							
			coupon rate			0,00%	
		እ	coupons per a	nnum		1	
		poni	maturity			5	
	alpor		face value		32.00	00.000,00€	
	zero coupon		market value		25.60	00.000,00€	
	1		yield to matu	rity (cost of c	lebt)	4,56%	\
			after tax cost	of debt		2,97%	= 4,561. × (1-35%)
	0	Ž	2	3	4	5	` '9
	1	1		1	1	—	
		ط	A	ϕ	\downarrow	20	
	25.600,000	φ	4	Ψ	Ψ	32,00	0,000
.						$ \sqrt{} $	•
50	32.000.000		Ç	32.000		Face	evalue
-	Y 80 12)	 0		A			20/
			Zelo Loupon	25.60	0.090		

	coupon rate	4,00%	
	coupons per annum	1	
	maturity	5	
bond	face value	26.000.000,00€	
•	market value	24.700.000,00 €	= 26.000.000 × 956
	yield to maturity (cost of debt)	5,16%	l
	after tax cost of debt	3,35%	25,161.x (1-351)

 $P_{0} = \underbrace{\sum_{t=1}^{5} \frac{1.040.000E}{(1+r)^{t}}}_{t=1} + \underbrace{\sum_{t=1}^{1} \frac{1.04$

12 trid derror \$ = \h5 = 5,16%





Dividend = Dividend yield x face value per share = 121- × 40E = 48€

	issue price	40,00 €
	face value	18.000.000,00€
	number of shares	450.000
*odt	dividend yield on par	12,00%
oreferred stock	dividends per annum	1
refer	flotation costs	360.000,00€
~	flotation costs (%)	2,00%
	preferred dividend	2.160.000,00 €
	cost of preferred shares	12,24%

preferred bivibers = 4.8 € issue price × (1-glottoss) = 406 × (1-2%)

12/24%





	market price	50,00€
	current dividend	2,50€
	growth rate (g)	8,00%
*	beta	1,4
common stock	risk free rate	4,00%
MINOT	market risk premium	8,00%
Ç	market portfolio expected return	12,00%
	cost of common equity (ddm)	13,40%
	cost of common equity (capm)	15,20%
	cost of common equity (average	14,30%

cropmo pipiches Online Education refer (ray soldy ma) 2,56 x (1+8%)



naket

M risk premium

Los = 13 + [E(rm) - rg] × B

rist-free expected
ruse mortet
return

= 4% + 8% × 1,4 =

- 15,20°6



00.000,00€	25,60%	2,97%
	/	
00.000,00 €	24,70%	×3,35%
40.000,00 €	17,64%	12,24%
60.000,00 €	32,06%	13,40%
00.000,00 €	100,00%	
		7,28%
(40.000,00 € 60.000,00 €	40.000,00 € 17,64% 60.000,00 € 32,06%



		Market values	Weights	Costs
targeted capital structur	zero coupon bond	25.600.000,00€	25,60%	2,97%
Stril	bond	24.700.000,00 €	24,70%	3,35%
oital	preferred stock	17.640.000,00 €	17,64%	12,24%
"od car	common stock (CAPM)	32.060.000,00 €	32,06%	15,20%
argett	Totals	100.000.000,00 €	100,00%	
Ko	WACC (with CAPM)			7,86%





ΤΕΛΟΣ ΠΑΡΟΥΣΙΑΣΗΣ

v. Arristakis & penguincity-85